

I4.0 Development Manager

HYDAC Technology Ltd was founded in 1963 as an independent provider of hydraulic accessories and is today an internationally established group with over 8000 employees, 50 branch offices and 500 trade and service partners world-wide.

We are currently looking for an I4.0 Development Manager to work within our growing Fluid Care team to expand and develop our activities around I4.0 in UK markets. This exciting role will be focused across a number of industries and disciplines.

Role Responsibilities:

- Develop customer sales using our existing sales network
- Investigate and develop new markets to help expand HYDAC's I4.0 portfolio
- Support sales teams in technical aspects of projects to ensure accurate product specification
- Coordinate strategic development plans with HYDAC headquarters in Germany and feedback market requirements to support continuous improvement
- Manage all aspects of large projects from quotations and costings to on-time delivery
- Work with our marketing team to increase market awareness for I4.0 products and systems
- Conduct internal and external product training to ensure HYDAC customers and staff are up-to-date on latest technologies
- Integrate with international work groups to develop local market
- Set up, test and development of electronic monitoring systems

Profile:

The nature of the role means we are looking for someone with excellent interpersonal skills who is comfortable working in a team environment, ideally with previous product management experience or similar. The ideal candidate will possess the following attributes:

- Experience of manufacturing plant processes and applications
- Ideally educated to foundation degree/HND level or equivalent in Engineering/ Computing
- Self-motivated with the ability to adapt to fluctuating work demands and multiple priorities
- Well organised, conscientious and hard working
- Excellent communication skills
- Strong understanding of the sales process and able to identify new sales opportunities
- High level IT skills using Excel, Word, Outlook and PowerPoint



Location:

This role will be mainly field-based, working throughout the UK. Depending on the candidate's location, working from our UK headquarters in Oxfordshire may also be an option. Travel to our headquarters in Germany will also be required from time to time.

If you are interested in applying for this role please send an up to date CV and covering letter, including salary expectations to recruitment@hydac.co.uk quoting reference I40Dev01